



## Sales Consultant

### Job Description

We are in our 12th Year and have expanded 3 times! We are in another growth spurt and looking for an outgoing, fun person to add to our Sales Consultant Team. This is your opportunity to work with a top notch sales and project management team on exciting projects! Clients choose us because we are passionate about signs, professional and easy to work with and deliver high quality solutions. We are looking for someone with 3 years of selling or business development experience. If you are a good fit for this role, you will need to be highly motivated and results-oriented, and be very comfortable drawing insights from data. You should have the capability to lead change, develop people and organizations, and solve complex problems by thinking critically. You will be responsible for gaining new market share while retaining and growing current accounts. Strong people skills, organizational skills, reliability, professionalism and self-motivation are a must. Full-Time position.

### Responsibilities

- Manage entire sales cycle across customer accounts.
- Propose and close sales that achieve profitable revenue
- Sustain sales activities; appointments, demos, proposals, cold calls, and database updates.
- Stay informed of technology and product updates

### Skills

- Proficiency using Microsoft Office (PowerPoint, Word, Excel and Outlook).
- Excellent communication skills
- Demonstrate your ability of critical thinking and problem solving
- Have strong written and verbal communication skills
- Persuasive sales ability
- Passion to be the best
- High level of integrity and work ethic

### What We Offer

- Excellent Inside sales and project support
- Superior Graphic Design support
- Production facility capable of making most any sign
- Fun and energetic environment

- Team work
- Health and Dental (contributory)
- Paid Vacation
- 401K + company contribution
- Car Allowance
- Opportunity to qualify for annual Sign Expo Club trip
- Continuing education and on going training
- Persuasive sales ability
- Passion to be the best
- High level of integrity and work ethic

Want to join the team? Send your resume to [Dawn@signaramacolorado.com](mailto:Dawn@signaramacolorado.com) or upload your resume at [www.signaramacolorado.com/about-us/career-opportunities.html](http://www.signaramacolorado.com/about-us/career-opportunities.html)