



Account Executive

Primary Responsibility

- Increase Sales Volume by being able to recognize opportunities and present solutions in a knowledgeable and professional manner to existing and new customers.

Expected Results

- Generate sufficient NEW sales to add profit to the company
- Your sales need to exceed: The cost of sales + the cost of goods you sell + overhead
- Keep accurate data and timely reports to track your progress/activities
- Build on and enhance our good reputation in the business community
- Suggestions on improving our operation and profit are encouraged
- Attend networking events - some maybe after hours

Qualifications

- Must possess good understanding of sales and marketing process
- Willing to learn new things
- Understanding the importance of delivering exceptional customer service
- Outgoing nature, self-starter, problem solver
- Ability to generate leads and develop new business
- Ability to manage multiple projects at same time
- Strong persuasive oral and written communication skills
- Entrepreneurial work ethic
- Computer/graphic file format knowledge helpful
- Excellent organizational/follow-up skills
- Passion to be #1

Want to join the team? Send your resume to Dawn@signaramacolorado.com or upload your resume at www.signaramacolorado.com/about-us/career-opportunities.html